



Where motivation meets opportunity

Empowering others to live better?
Now that's a rewarding career.





Mutual success and lasting impact

You have life experience, leadership skills, and a network of friends and colleagues. You've built a career with professional successes and personal accomplishments.

But do you ever wonder if there is something more?

Like a position with exciting challenges and possibilities – to run your own practice, increase your income potential, and make a difference? A career as a Northwestern Mutual financial representative may offer the opportunities and rewards you are looking for. Our field force is expanding to keep pace with the growing number of individuals looking for financial professionals who can help them create financial plans, supported by the right financial products, and to guide them to financial security.

From vision to reality

Have you considered if there might be something more out there for you?

Are you looking to increase your income potential?

Do you want more flexibility to enjoy life? Or make a difference for others?

Imagine yourself in a meaningful career where each day you can leverage your business knowledge, client relationships, and professional experience to help others meet their goals.

Imagine what life would be like if you could:

- Work for yourself
- Enjoy flexibility in your schedule
- Grow your own practice
- Earn income based on your effort
- Build long-term client relationships
- Represent a top-ranked¹ organization
- Make a difference in people's lives

If this vision appeals to you, let's talk about opportunities with Northwestern Mutual.

“This career rewards me in many ways: the feeling of independence and having control of my life, the fun I have working with people and helping them with their financial futures and the financial rewards I receive for a job well done.

¹Northwestern Mutual has the highest financial strength ratings awarded to any U.S. life insurer by all four of the major rating agencies: A.M. Best Company, A++ (highest), 5/2021; Fitch Ratings, AAA (highest), 7/2021; Moody's Investors Service, Aaa (highest), 7/2021; S&P Global Ratings, AA+ (second highest), 7/2021.



Imagine a career with purpose

A Northwestern Mutual career is more than just a job – it's a chance to make an impact. Successful professionals like you are attracted to the career because it offers a chance to:

- Cultivate enduring relationships that help clients achieve their goals and dreams.
- Enjoy the freedom of running your own practice and virtually unlimited income potential.
- Work with one of the world's most respected² financial organizations.
- Grow your career and life by adopting proven practices that can put you in control of your time and your future.

Create your own destiny

You have the opportunity to grow your own practice and create your own destiny as a financial representative or advisor. You'll be in business for yourself, but not by yourself, with support available from Northwestern Mutual and your local office, including:

- Proven methods and tools to grow your practice.
- An array of available services, support and comprehensive training.
- Exclusive access to world-class insurance and internationally recognized investment products and services from top-rated Northwestern Mutual¹, its subsidiaries and affiliates.
- Opportunities to learn from top performers through joint work and mentoring.
- Access to robust benefit plans.

For more information about how you can realize your unlimited potential with Northwestern Mutual, please contact:

“My career has been molded around my lifestyle, not the opposite. I have the freedom to decide when to work, where to work, and whom to work with.”

²“One of the World's Most Admired Life Insurance Companies,” FORTUNE Magazine, 2022

About Northwestern Mutual



Northwestern Mutual has helped clients achieve financial security for more than 165 years.

As a mutual company, Northwestern Mutual has no shareholders. It focuses solely and directly on its clients and seeks to deliver consistent and dependable value to them over time.

Financial representatives offer guidance, relationships and solutions to help their clients achieve financial security.

With access to a team of specialists, financial representatives take a comprehensive approach to identifying financial security needs and developing solutions using a wide range of insurance and investment products and services. They offer exclusive access to insurance products from a top-rated company¹, Northwestern Mutual, and an array of quality investment choices.

Representatives and specialists work together to provide clients with guidance on:

- Asset & Income Protection
- Education Funding
- Retirement Planning
- Investment Strategies
- Estate & Trust Planning
- Fee-Based Financial Planning
- Business Planning
- Employee and Executive Benefits



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Northwestern Mutual is the marketing name for The Northwestern Mutual Life Insurance Company (NM), Milwaukee, WI (life and disability insurance, annuities, and life insurance with long-term care benefits) and its subsidiaries.